

SHORT PORTRAIT

Passion for the best solution



Custom solutions
in the field of
cable glands,
cable routing and
cable protection

Passion for the best solution

For 100 years, the family-owned company PFLITSCH has been operating as a systems- and solution-oriented technology and service expert. True to its corporate slogan "Passion for the best solution", this forward-looking, medium-sized family business continues to impress across a range of industries with new ways of thinking and product quality that has proven itself even under the toughest conditions.

Since we spend practically all our time grappling with industry-specific requirements, we come up with optimal solutions even for highly diverse branches of industry.

We get to grips with the individual requirements of the various industries and develop perfect, precisely tailored solutions for their specific applications that ensure maximum safety, durability and cost-effectiveness.



Railway industry



Chemical, oil and gas industries



Electrical industry



Energy: power station construction, PV systems and wind turbines



Food and pharmaceutical industries



Mechanical and plant engineering, special-purpose vehicles



Robotics and automation



Telecommunications



Electromobility

Passion for innovative, logical ideas

We at PFLITSCH focus on our customers' needs. Our goal is to anticipate these needs and to develop new solutions specifically targeted to meet them – ideas that already reflect tomorrow's requirements. And we go the extra mile to achieve this. As a systems supplier, we follow a holistic approach that runs through our entire service portfolio. That means we have the right solution for every requirement with a full range that is constantly adapted to keep up with the latest advances. For example, with new products like CABseal, the splittable cable entry for feeding up

to 40 pre-assembled or non-assembled cables quickly and easily into control cabinets. However, "holistic" also means that all solutions are optimally coordinated with one another and interlinked across product categories. Only then can they complement each other perfectly and offer you unique customer benefit: maximum compatibility. In the event of an otherwise proven standard solution reaching its limitations, we can help by providing you with a special, customised solution thanks to our great development skills.

An intelligent system
of coordinated products
and services offering
customised solutions





Comprehensive service,
individually tailored
to the customer –
from development
and production
to installation

Passion for developing innovative services

Our holistic approach extends across all levels. It's also expressed in the services we can provide to help make your workflows more efficient and to free up resources you can then use more effectively.

In addition to our efforts to develop fully customised solutions for you, we would also like to highlight our component assembly service, in which we accompany you from the planning stage through to the implementation and installation of your finished cable trunking system. Starting from an initial sketch, we work hand in hand with you to

design a customised route layout. This then serves as the basis for automatically generating parts and order lists from which we produce and deliver 100 % ready-to-install component assemblies. Once configurations have been created, they can later be called up and reproduced one to one or modified as needed.

These services are rounded off by a range of practical tools and handy machines that make it easier for you to cut your PFLITSCH trunking safely, easily and efficiently.

Passion for outstanding quality

The safety and durability of PFLITSCH solutions play a big role in ensuring customer satisfaction. Thanks to our unique degree of vertical integration, from development and testing to production, we can offer you the outstanding level of quality required to achieve this.

We are also proud of the fact that we have always manufactured our products in Germany and are therefore able to guarantee you reliable deliveries through short and robust supply chains.


Moreover, quality management is a top priority at PFLITSCH. Certification and stringent testing

guarantee that the products you purchase are of a consistently high standard. It enables us to ensure you receive dependable quality – in line with your requirements. And because today's best solution isn't automatically going to be tomorrow's best solution, we are constantly working on product improvements and innovations. As a global player, PFLITSCH has a network of sales partners located all round the world. Our close collaboration with these partners ensures we are constantly in contact with, and receive feedback from, our clients all around the globe. In turn, the knowledge acquired is incorporated into product development.

Our quality management system and worldwide network of distribution partners guarantee the safety and durability of our products.

QUALITY
MADE IN
GERMANY





Process reliability
Quality assurance
Delivery dependability

Passion for dependable safety

Safety plays a major role at PFLITSCH. For instance, in the governance of our company we set great store by risk management that is backed up by a dialogue with banks, tax consultants, etc. and underlines our strong economic base. High safety standards are moreover in place at all our facilities. These ensure trouble-free production processes and protect our employees' health. At the same time, we endeavour to make our workplaces fit for the future through first-rate training and advancement.

PFLITSCH products stand for the highest levels of quality and safety. That's why, from the development stage onward, we make sure they are capable of doing what they are intended to do without any problems and that they can be assembled reliably. And to make certain that we can actually deliver the requested products to our customers dependably on the agreed date, we produce in Germany. As confirmation of our high delivery performance and reliability, we have additionally had ourselves certified as a "known consignor" by the German Federal Aviation Office, in order to guarantee time-saving processing of our air freight.

Passion for verifiable sustainability

As a family business, we adopt a long-term approach and we take our responsibility towards our employees, society and the next generation just as seriously as we do towards the environment. That's why we were already acting in a sustainable way long before the word "sustainability" was on everyone's lips.

From the outset, our durable, safe and efficient solutions have played their part in ensuring the high quality and durability of our customers' products – and with it a good life cycle assessment. At the same time, we have managed to produce ever more efficiently, conserving resources and protecting the environment. We comply with ever stricter limits, such as those laid down by the REACH Regulation (authorisation of chemicals)

and the RoHS Directive (restriction of hazardous substances in electrical equipment).

Furthermore, we save energy systematically – for instance, through our EN ISO 50001-compliant energy management system, the continuous rejuvenation of our machinery and the use of a high-efficiency transformer. And that's not all: we produce some of the electricity we need for our operations with our own solar panel system. Last but not least, sustainability has a rather special meaning for us: it is a source of motivation in our efforts to be innovative – to be successful in the market with verifiably more efficient, more effective, more resource-friendly and generally greener solutions.



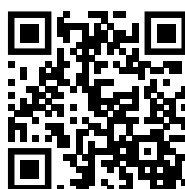
Passion for unlimited partnerships

Everything we do is founded on focusing 100 % on meeting our customers' needs, a goal we fulfil by anticipating their requirements and developing purpose-built solutions for them. This applies to all of our customers – not only those in Germany, but to all of them, all over the world.

As a company that is exceedingly keen to export its wares, we succeeded very early on in our history in gaining access to foreign markets. At the same time, we soon recognised that a key factor in being successful in international markets is to understand and deal with the cultural peculiarities and special mechanisms of each individual market.

For this reason, we work hand in hand with local systems partners in the respective countries. Not only do they have in-depth technical expertise in the field of cable management, but they are also close to the customers – equally as familiar with their individual needs as with the specific market conditions. In addition, they support us in managing our international projects.

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